



Middlesex County

Adopted

Resolution: 21-1460-R

Administration Building
75 Bayard Street
New Brunswick, NJ
08901

File Number: 21-1460-R

Award A Competitive Contract To Naphcare Inc., In The Total Estimated Amount Of \$19,019,617.01 For Healthcare Services As Required By The Middlesex County Department Of Public Safety, Office Of Adult Corrections And Youth Services (Competitive Contracting CC-21-927-1)

WHEREAS, pursuant to N.J.S.A. 40A:11-4.1, the Board of County Commissioners may utilize competitive contracting in lieu of public bidding for procurement of specialized goods and services the price of which exceeds the bid threshold; and

WHEREAS, on September 11, 2021, the County of Middlesex issued a request for proposals for Healthcare Services as required by The Middlesex County Department of Public Safety & Health, Office of Adult Corrections and Youth Services for the competitive contracting process; and

WHEREAS, in response to a request for proposals in the form of a competitive contract, the County of Middlesex received proposals for said Healthcare Services as required by The Middlesex County Department of Public Safety & Health, Office of Adult Corrections and Youth Services, CC-21-927-1; and

WHEREAS, an Evaluation Committee consisted of the following persons: John Pulomena, County Administrator, Mark Cranston, Warden, Joe Pruiti, CFO, Meghan Davey, Department Head of Community Services and Jay McManus, NAIM and Ann Hartwick, QPA acted as facilitator; and

WHEREAS, the Evaluation Committee advises that the solicitation requires that the proposal submissions be evaluated based on the competitive contracting requirements set forth at N.J.S.A. 40A:11-4.1 of the Local Public Contracts Law, N.J.S.A. 40A:11-1 et seq., and its related regulations, the criteria permit the proposal award to be based on price and other qualification factors set forth in the solicitation;

The criteria for evaluation are as follows:

<u>CRITERIA</u>	<u>WEIGHT</u>
Proposer Experience/Track Record	10%
Quality of Responses to Scope of Work	35%

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Qualifications/Experience of Key Personnel	5%
Financial Strength of Proposer	10%
Litigation/Penalty History	10%
Cost/Completeness of Proposal	30%
 TOTAL	 100%

The preliminary scores are as followed:

<u>CRITERIA</u>	<u>Naphcare</u>	<u>Wellpath</u>
Proposer Experience/Track Record	9.6	9.2
Quality of Responses to Scope of Work	30	28.4
Qualifications/Experience of Key Personnel	4.8	4.8
Financial Strength of Proposer	9.6	9.2
Litigation/Penalty History	9.6	9.2
Cost/Completeness of Proposal	27	21.6
 TOTAL	 90.6	 82.4

WHEREAS, the Evaluation Committee recommends that a contract be awarded to Naphcare Inc., 2090 Columbiana Road, Suite 4000, Birmingham, AL, 35216, for Healthcare Services as required by The Middlesex County Department of Public Safety & Health, Office of Adult Corrections and Youth Services (CC-21-927-1) in the total estimated amount of \$19,019,617.01; and

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WHEREAS, the Evaluation Committee advises that the contract shall commence on December 1, 2021 and be effective through November 30, 2024 and subject to the availability of funds and the approval of the Middlesex County Board of County Commissioners, the County shall have the option to extend the contract for two (2) additional one (1) year periods at the original terms and conditions; and

NOW, THEREFORE, BE IT RESOLVED by the Board of County Commissioners of the County of Middlesex that pursuant to N.J.S.A. 40A:11-4), the Purchasing Agent shall be and is hereby authorized to award a contract to Naphcare Inc. in the total estimated amount of \$19,019,617.01 in accordance with its proposal for Healthcare Services as required by The Middlesex County Department of Public Safety & Health, Office of Adult Corrections and Youth Services (CC-21-927-1);

BE IT FURTHER RESOLVED that the contract shall commence on December 1, 2021 and be effective through November 30, 2024 and subject to the availability of funds and the approval of the Middlesex County Board of County Commissioners, the County shall have the option to extend the contract for two (2) additional one (1) year periods at the original terms and conditions; and

BE IT FURTHER RESOLVED that the award of contract to said vendor shall be and is hereby made subject to the receipt and approval of requested vendor documents by the Office of the County Counsel;

BE IT FURTHER RESOLVED that, in the event said Vendor documents are not received and approved by the County Counsel on or prior to the date of the award of contract, the award of contract shall be rescinded and awarded to the next responsible bidder at the next public meeting of this Board;

BE IT FURTHER RESOLVED that the Clerk of the Board shall forward a certified copy of this resolution to Naphcare Inc.

Approved as to form and legality


Niki Athanasopoulos 11/8/2021

November 15, 2021



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A handwritten signature in blue ink that reads "Shanti Narra".

Shanti Narra, County Commissioner Deputy Director

11/16/2021

RESULT: ADOPTED BY CONSENT VOTE [UNANIMOUS]

MOVER: Charles E. Tomaro, County Commissioner

SECONDER: Leslie Koppel, County Commissioner

AYES: Claribel Azcona-Barber, Charles Kenny, Leslie Koppel, Chanelle Scott
McCullum, Shanti Narra, Charles E. Tomaro, Ronald G. Rios

I, Amy R. Petrocelli, Clerk of the Board of County Commissioners of the County of Middlesex and State of New Jersey, do hereby certify that the above is a true copy of a resolution adopted at a meeting of the Board held on November 15, 2021

A handwritten signature in blue ink that reads "Amy R. Petrocelli".

Amy Petrocelli, Clerk of the Board

11/16/2021

November 15, 2021